



Dotcomsourcing

Company Profile



# Table of Contents

Company Overview	03
Vision & Mission	04
What We Do	05
How We Work	06
Service Process	07
Our Niche	07
Why Dotcomsourcing Inc.	08
Benefits of Staff Augmentation	09
Infrastructure	10
Satisfied Customers	11
Contact Details	12
	13

## COMPANY OVERVIEW

Dotcomsourcing Inc. is an ICT Enabled Professional Services company that delivers Business Process Outsourcing and Staff Augmentation to clients and partners ranging from startups to small & medium enterprises. We provide top-notch redundant office infrastructure and a wide array of talented professionals to choose from. The company has established its global reputation through high-quality services to satisfied partners who are well-established businesses in North American and European markets. As a reliable partner, we are always working to boost our client's productivity through better resource management.

As a company, we strive to improve our service delivery by continuously upgrading our infrastructure and improving our services through better communication, constant training, and practicing customer-centric values in the team. We provide an enabling environment to form a cohesive team with a hunger to learn, improve, and deliver by meeting and exceeding our partner's expectations. We ensure that our clients get the best possible outcomes from us. As a company, we focus on helping our partners by building relationships based on results and long-term commitment.



### President's Message

Dotcomsourcing Inc. is an ICT Enabled Professional Services company that delivers Business Process Outsourcing and Staff Augmentation to clients and partners ranging from startups to small & medium enterprises. We provide top-notch redundant office infrastructure and a wide array of talented professionals to choose from.

Aamir Ashraf

## VISION



To be the source of growth and innovation for global startups & SMEs by providing scalable & cutting edge staff augmentation and management services.

## MISSION



Taking care of your staffing is our business!

Our mission is to provide our partners with the best value, scalability, and just-in-time Staff Augmentation services.

We aim to become ONE with your team, engaging excellent skillsets and personalities coupled with efficient communication, reliability, and dedicated services to ensure quality and partner satisfaction.

# WHAT WE DO

Dotcomsourcing Inc. specializes in supplying global startups and SMEs with staff augmentation services. Our essential ingredient and overall philosophy have been to strive for excellence by providing dedicated or part-time, back office staff.

Our specialized staff who work from our fully managed offices are skilled in most verticals to maintain and grow your business. Their skills include Business Development, Accounts & Payroll, Software Development & Designing, Data Entry, & Virtual Assistants, to name a few.

Whether you're looking for a single resource or planning to deploy a fully stacked back office, we provide companies with instant remotely operational possibilities at zero office setup costs. Our managers have access to thousands of highly-talented and skilled professionals with fluency in English who can work directly and exclusively for you.

Having access to high-speed internet and advanced audio and video communication tools such as Skype, Zoom, and project management tools such as Asana or Trello means that employers no longer have to be in the same room as their employees physically.

 <p>Hire one dedicated staff</p>	 <p>Hire a dedicated team</p>	 <p>Hire part time staff</p>
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 <p>Zero recruitment agency fees</p>	 <p>Hardware and software</p>	 <p>On-Site supervision</p>	 <p>Same time-zone office hours (optional)</p>	 <p>Data protection &amp; confidentiality</p>	 <p>High spec office facilities</p>
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## HOW WE WORK

Provide us with a job description ( As though you are hiring internally)

We recruit talented professionals (Database of over 5,000,000 personnel)

Your dedicated staff report to you daily (Full-time from Dotcomsourcing's offshore offices)

We manage the operations (Fully supervised offices and infrastructure)

Rolling monthly contracts (Just 30 days advance notice required)

# SERVICE PROCESS

- **Proposal**

Analyze hiring requirements (job descriptions); make a proposal with cost and time estimates.

- **Introduction**

Do standard screening and interview procedures to search and shortlist candidates for introduction to clients. The client conducts direct interviews and tests the candidates for finalization. Lastly, finalize the proposal with the exact cost and time to get it approved.

- **Staffing**

Perform standard procedures to recruit and train the selected staff. Arrange for working facilities and environment. Setup procedures for working & communicating with the client and local management.

- **How It Works**

Daily progress on work communicated to the client. In-house staff administration, monitoring (attendance, behavior, etc.) and reporting. Review staff performance periodically and make replacements as required.

- **Renewals**

Notify the client well ahead of the contract maturity date to negotiate and discuss the term's renewal and extension. Further team expansion and enhancement can be discussed anytime.

## OUR NICHE ONE-WINDOW OPERATION

With solid experience since 2015 in BPO and Staff Augmentation services, our flexible engagement models with extremely competitive pricing help clients to save significantly on costs while reducing the hassles of in-house employment.

We provide quick turnaround to the right people with the right skills and experiences, using just-in-time and established recruiting procedures. We conduct a transparent approach where clients interview and personally select from shortlisted candidates via Skype interviews.

Standard working facilities and environment are provided for staff, and professionally defined procedures are carried out for work & communication with clients and local management.

It's pivotal for us to maintain a stable performance with the client's team and ensure top management's commitment to the client's interests. This is why we also execute flexible working hour models to meet our client's requirements.

Every partner is assigned a key account manager to coordinate on all matters.



# WHY DOTCOMSOURCING INC.

## **Price and Quality Equilibrium**

We offer high quality and cost effective staff augmentation services delivering qualified web & mobile developers, quality control specialists, designers, virtual assistants, accountants, telemarketing and business development executives, accountants, payroll processors, data entry specialists, or any other back office staff under one operating unit. We ensure timeliness and creativity at prices considerably lower than those onshore, helping our clients achieve reduced costs and enhanced productivity with quality work!

**We have helped save over a Million Dollars for our clients by continually providing them with top quality back office teams.**

## **Easy Communication and Convenient Time Zones**

We are easy to communicate with: We provide remote resources with good command over written and spoken English. Another benefit is that we are flexible to work around the clock.

## **Short Turn-Around To Staff Augmentation**

The management and HR team utilizes the availability of highly skilled in-demand professionals with appropriate IT infrastructure and ample redundant connectivity to achieve considerable time and cost savings for our partners in building a team from scratch or adding value and strength to their existing team.



## WHAT WE DO

- Strengthening ties with our partners and building a long term relationship.
- Understanding and meeting the needs of our clients.
- Ensuring client satisfaction.  
Investing in the latest hardware and software technologies.
- Promoting a culture of trust, mutual respect, and competence.
- Fostering open communication.
- Promoting team spirit and professional values within the team setup.
- Continuously improving processes to provide better quality & services.



## WHY DOTCOMSOURCING INC.

### Benefits of Staff Augmentation with Dotcomsourcing Inc.

- Access to a wide range of expert resources with diverse skill sets.
- Ready to use ICT infrastructure with required facilities for instant scalability.
- An employee friendly development environment.
- Guaranteed timely communication through emails, phone, instant messengers, video conferencing, etc., lets our customers focus on their core competencies such as business development or project management. Simultaneously, their augmented team at Dotcomsourcing Inc. takes care of their back office tasks and processes.
- Increase or decrease your team strength on short notice. Increase profits by saving money on payroll, facilities, and regulatory costs while increasing productivity.

# INFRASTRUCTURE

Dotcomsourcing Inc. has made significant investments in infrastructure and high-speed redundant data communication links to service its global client base. We have all the modern amenities such as a training/meeting room, communication infrastructure, and enabling management committed to providing clients with a focused, dedicated, technically superior service in a timely and efficient manner.

- Scalable office space
- Biometric staff attendance
- Video Monitoring
- Up to date hardware and software
- Safe and positive working environment
- High speed wired and wireless internet
- Multiple high speed dedicated internet lines
- Company-owned backup power generation system
- Uninterrupted power supply backup for all computers



## SATISFIED CUSTOMERS

Dotcomsourcing Inc. strives to provide our customers' satisfaction with better than expected results and a substantial return on investment. Some of our valued clients are listed below for reference.



plego  
shaping the future of technology



HEALTH 360 LABS



GLOBAL  
MIGRATION SOLUTIONS UK LTD



LAICO2DIGITAL



SCAYLE



DINE HALAL



Dotcomsourcing

Your Partner in Success.

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